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Mutual of Omaha Bank

Mutual of Omaha Bank, Guild Mortgage Announce Lending Relationship

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OMAHA, Neb.--(BUSINESS WIRE)--Mutual of Omaha Bank is expanding its correspondent lending relationship with Guild Mortgage Co., the companies announced.

> "Mortgage banking is an important part of our business. We will continue to service more than $3 billion in mortgages with clients across the country and we remain fully committed to growing this business line in the future."

Beginning Oct. 1, Mutual of Omaha Bank customers will have access to a full portfolio of mortgage lending solutions offered through Guild Mortgage. As a correspondent lender, Guild will add mortgage portfolio products similar to those currently offered by Mutual of Omaha Bank to their existing mortgage offering. The expanded correspondent relationship will replace Mutual of Omaha Bank's existing mortgage origination channel.

"We're excited to offer our customers access to an enhanced portfolio of mortgage solutions through our relationship with Guild Mortgage," said Terry Connealy, executive vice president of mortgage banking for Mutual of Omaha Bank. "Mortgage banking is an important part of our business. We will continue to service more than $3 billion in mortgages with clients across the country and we remain fully committed to growing this business line in the future."

"We are honored to be entering into this strategic relationship with Mutual of Omaha Bank, to be entrusted with the strong, professional loan officers who will be joining us at Guild in our growing retail group," said Mary Ann McGarry, President and CEO of Guild Mortgage. "We feel this relationship will provide exceptional opportunity for Guild to offer exclusive bank portfolio products. In addition, this alliance will enable the Guild Financial Institution Services Group to provide Mutual of Omaha Bank customers with immediate access to mortgage solutions."

About Mutual of Omaha Bank

Mutual of Omaha Bank is a full-service bank providing financial solutions to individuals and businesses across the United States. With nearly $7 billion in assets, Mutual of Omaha Bank is a subsidiary of Mutual of Omaha, a highly rated Fortune 500 insurance and financial services company founded in 1909. For more information about Mutual of Omaha Bank, visit www.mutualofomahabank.com.

About Guild Mortgage

Guild Mortgage Co. was founded in 1960 as a home financing company for American Housing Guild in San Diego. Guild broadened its range of services in 1972 by including resale mortgage financing. After decades of successful innovation and growth, Guild Mortgage Co. is now a nationally recognized mortgage banking company with more than 200 branch and satellite offices in 23 states. It generated loan volume of $7 billion and servicing volume of $13 billion in 2013. (Equal Housing Lender. Company NMLS #3274)

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