

ISLAND REALTY

Vacation Rentals | Annual Rentals | Property Management

REFERRAL PROGRAM

INTEREST

Realize you have a client interested in owning a rental property?

LEAD

Send lead information to Island Realty's Vacation Rental Business Development Manager Collins Atkinson at collins@islandrealty.com.

FOLLOW-UP

Collins will give you relevant information to pass onto your client. If Island Realty and your client choose to move forward, you will receive a formal referral form to fill out. Or, you may access the form at bit.ly/IRreferral.

GET PAID

When we successfully sign your referral to our program, you will receive a referral fee based on the property's rental projection!

\$500 for properties totaling \$10k - \$25k annually
\$1,000 for properties totaling \$25k - \$75k annually
\$2,000 for properties totaling \$75k - \$150k annually
\$3,000 for properties totaling \$150k - \$200k annually
\$4,000 for properties totaling \$200k + annually

Island Realty will gladly match the referral fee of property management competitors.

**Fee will be paid out upon execution of two-year vacation rental management agreement or one-year long-term rental management agreement and will be based on rental projection provided by Island Realty. All payments will be made to the real estate brokerage to be handled per referring office's policies. Matched referral fees are limited to competitors in the Charleston market only.*

Questions? Contact Business Development Manager Collins Atkinson:

collins@islandrealty.com | (843) 242-1076

islandrealty.com